

NACIYE KINIK KERESTECI



E-Mail

naciyekinik@yahoo.com

EDUCATION

KOC UNIVERSITY, Istanbul, Turkey (2008-)

PhD. Industrial Engineering and Operations Management

- University Fellowship
- My doctorate thesis is on *Revenue Management*.

YEDİTEPE UNIVERSITY, Istanbul, Turkey (2007-School change)

PhD. Financial Economics

- University Fellowship

ISTANBUL BILGI UNIVERSITY, Istanbul, Turkey (2005-2008)

M.S. Economics, June 2008

- University Fellowship
- My masters thesis was on Social Choice, *Majority Rules*.

KOC UNIVERSITY, Istanbul, Turkey (1999-2004)

B.S. Mathematics, June 2004

- University Scholarship
- My independent study was on *Optimization*.

WORK EXPERIENCE

ANTALYA INTERNATIONAL UNIVERSITY, Antalya, Turkey

Lecturer, June 2014 – Present

- Calculus
- Linear Algebra

AKDENİZ ELEKTRİK PERAKENDE SATIŞ A.Ş., Antalya, Turkey

Pricing Analyst, June 2013 – June 2014

- Pricing of electricity, which is supplied to the free market of last consumers (Fixed profit for standard tariff in the sector is 3.49 TL; however, trading agreement signed with the client brings a win&win outcome. On one hand, the consumer gets the opportunity of discounted electricity, on the other hand, in the recent electricity exchange market we get cheaper electricity by making pre-agreements and increase profit margin 20% on average.)

TURKCELL A.Ş., Istanbul, Turkey

Pricing Analyst, August 2010 – February 2011

- Pricing of consumer postpaid SMS's, devices and Value Added Services; preparing feasibility reports for new campaigns (E-bill project, which I worked on, aimed to convert billing of customers from standard to e-bills by offering the customer free sms/internet. With this environment friendly project, after 2 months we saved standard billing expenses, which was like 0,9 TL per person per month.)

TOKTAR A.Ş., Istanbul, Turkey

Strategy Analyst, April 2010 – July 2010

- Preparing feasibility reports to the firm, which bought the factory of American British Tobacco (Based on the feasibility reports, Toktar A.Ş. got the necessary financial credit, which was 5.000.000 TL, to start the operations.)

NETACON, Istanbul, Turkey

Administrative Assistant, November 2009 – April 2010

- Assisting to the manager on bringing a new foam concrete technology to Turkey

KOC UNIVERSITY, Istanbul, Turkey

Teaching assistant, Applied Statistics, Faculty Assistantship, September 2008 – September 2009

- Teaching and coordinating the problem sessions and lab sessions; reading quizzes, homework and case studies

ISIK UNIVERSITY, Istanbul, Turkey

Teaching assistant, Calculus I, Calculus II, Probability, October 2006 – September 2008

- Teaching and coordinating the problem sessions

CSA (CELEBRITY SPEAKERS ASSOCIATES), Istanbul, Turkey

Project Manager, November 2004 – September 2005

- Arranged for celebrities from around the world to come and speak to various companies in Turkey

KOC UNIVERSITY, Istanbul, Turkey

Teaching Assistant, October 2002 – June 2003

- Prepared for and instructed problem sessions once a week; prepared solutions for the weekly homework; prepared, gave, and corrected quizzes; solved problems during weekly office hours

KOC BANK, Istanbul, Turkey

Summer Intern, July 2001 – December 2001

- Gained experience in Financial Analysis

SKILLS

English (fluent), Italian (beginner)

Proficient in Windows applications: MS Office, (Word, Excel, PowerPoint, FrontPage), Netscape, Minitab

Programming Languages: FORTRAN, C, Matlab

ACTIVITIES

1999-2000: Volunteered as teacher in Adapazarı after the August 1999 earthquake

July.2006: Volunteered for the international seminar **SCW** (social choice and welfare) and attended the lectures.

MEMBERSHIPS

1999 - 2001	Member of Scuba Diving Team
1999 - 2003	Member of Koc Debate Club
2002 - 2003	Member of Folklore Club
2003 - 2004	Member of Dance Club
2007 – Present	Member of K9&Horse Club

PERSONAL

Place and Date of Birth: Edremit, 29 April 1981

Driving License: B (issued at July 20000)

Marital Status: Married with a daughter