

**Naciye Kınık Keresteci, M.S.**  
Lecturer

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## **EDUCATION**

**KOC UNIVERSITY**, Istanbul, Turkey (2008- Incomplete)

PhD. Industrial Engineering and Operations Management

- University Fellowship  
My doctorate thesis was on *Revenue Management*.

**ISTANBUL BILGI UNIVERSITY**, Istanbul, Turkey (2005-2008)

M.S. Economics, June 2008

- University Fellowship  
My masters thesis was on Social Choice, *Majority Rules*.

**KOC UNIVERSITY**, Istanbul, Turkey (1999-2004)

B.S. Mathematics, June 2004

- University Scholarship  
My independent study was on *Optimization*.

## **ACADEMIC EMPLOYMENT**

**ANTALYA BILIM UNIVERSITY**, Antalya, Turkey

**Lecturer**, June 2014 – Present

- Calculus
- Linear Algebra
- Statistics
- Member of Examination for Foreign Students Committee
- Member of TTO

**KOC UNIVERSITY**, Istanbul, Turkey

**Teaching assistant, Applied Statistics, Faculty Assistantship**, September 2008 – September 2009

- Teaching and coordinating the problem sessions and lab sessions; reading quizzes, homework and case studies

**ISIK UNIVERSITY**, Istanbul, Turkey

**Teaching assistant, Calculus I, Calculus II, Probability**, October 2006 – September 2008

- Teaching and coordinating the problem sessions

**KOC UNIVERSITY**, Istanbul, Turkey

**Teaching Assistant**, October 2002 – June 2003

- Prepared for and instructed problem sessions once a week; prepared solutions for the weekly homework; prepared, gave, and corrected quizzes; solved problems during weekly office hours

## **PROFESSIONAL EMPLOYMENT**

**AKDENIZ ELEKTRİK PERAKENDE SATIŞ A.Ş.**, Antalya, Turkey

**Pricing Analyst**, June 2013 – June 2014

- Pricing of electricity, which is supplied to the free market of last consumers (Fixed profit for standard tariff in the sector is 3.49 TL; however, trading agreement signed with the client brings a win&win outcome. On one hand, the consumer gets the opportunity of discounted electricity, on the other hand, in the recent electricity exchange market we get cheaper electricity by making pre-agreements and increase profit margin 20% on average.)

**TURKCELL A.Ş.**, Istanbul, Turkey

**Pricing Analyst**, August 2010 – February 2011

- Pricing of consumer postpaid SMS's, devices and Value Added Services; preparing feasibility reports for new campaigns (E-bill project, which I worked on, aimed to convert billing of customers from standard to e-bills by offering the customer free sms/internet. With this environment friendly project, after 2 months we saved standard billing expenses, which was like 0,9 TL per person per month.)

**TOKTAR A.Ş.**, Istanbul, Turkey

**Strategy Analyst**, April 2010 – July 2010

- Preparing feasibility reports to the firm, which bought the factory of American British Tobacco (Based on the feasibility reports, Toktar A.Ş. got the necessary financial credit, which was 5.000.000 TL, to start the operations.)

**NETACON**, Istanbul, Turkey

**Administrative Assistant**, November 2009 – April 2010

- Assisting to the manager on bringing a new foam concrete technology to Turkey

**CSA (CELEBRITY SPEAKERS ASSOCIATES)**, Istanbul, Turkey

**Project Manager**, November 2004 – September 2005

- Arranged for celebrities from around the world to come and speak to various companies in Turkey

**KOC BANK**, Istanbul, Turkey

**Summer Intern**, July 2001 – December 2001

- Gained experience in Financial Analysis

## TEACHING & ADVISING

<b>Bachelor's Degree</b>			
<b>Year</b>	<b>Term</b>	<b>Courses</b>	<b>Language</b>
<b>2014-2015</b>	<b>Fall</b>	Calculus for Social Sciences I	English
		Introduction to Linear Algebra	English
	<b>Spring</b>	Calculus for Social Sciences II	English
		Statistics for Social Sciences	English
<b>2015-2016</b>	<b>Fall</b>	Calculus for Social Sciences I	English
		Introduction to Linear Algebra	English
	<b>Spring</b>	Calculus for Social Sciences II	English
		Statistics for Social Sciences	English
<b>2016-2017</b>	<b>Fall</b>	Calculus for Social Sciences I	English
		Introduction to Linear Algebra	English
	<b>Spring</b>	Calculus for Social Sciences II	English
		Statistics for Social Sciences	English
<b>2017-2018</b>	<b>Fall</b>	Calculus for Social Sciences I	English
		Mathematics I	English
	<b>Spring</b>	Calculus for Social Sciences II	English
		Mathematics II	English
		Statistics for Social Sciences	English

## RESEARCH INTERESTS

Revenue Management, Social Choice Theory, Multiple Criteria Decision Making

## PUBLICATIONS

### Books

### Academic Articles

### Book Chapters

### Proceedings

### Others

Masters thesis: Social Choice, Majority Rules.

Undergraduate independent study: Optimization.

## SELECTED RESEARCH IN PROGRESS

## CONFERENCE PRESENTATIONS

## OTHER ACADEMIC ACTIVITIES

**1999-2000:** Volunteered as teacher in Adapazarı after the August 1999 earthquake.

**July.2006:** Volunteered for the international seminar **SCW** (social choice and welfare) and attended the lectures.

## **HONORS & AWARDS**

## **GRANTS AND PROJECTS**

TTO, Project writing consultancy for Imecar (TÜBİTAK 1511, 2017)