



Orkun BAYRAM

Contact

+90 532 501 76 36
orkunbayram@ddhukuk.net
bayram.orkun@gmail.com

Address: Baglarbasi Mah. Ataturk Cad. Maral Sk. 34830
Maltepe - İstanbul

Education

PhD. Degree

Istanbul Commerce University – International Trade Law and EU (2011-2017)

Master's Degree

Beykent University – Business Management (2009-2011)
Preston University-Executive MBA (2004-2007)

Bachelor's Degree

Istanbul University – Public Finance (1994-1998)

Certificates

Corporate Financial Decision/Making for Value Creation

The University of Melbourne (Coursera), 2015

The Role of Global Capital Markets

The University of Melbourne (Coursera), 2015

The Language and Tools Of Financial Analysis

The University of Melbourne (Coursera), 2015

Financial Markets, Yale University (Coursera), 2014

Certified Expert in SME Lending, Training of Trainers,

FSFM, kFw, CEB, EU (2010-2011)

ICC International Trade Specialization Program (1998-

2000)

Language

Turkish (Native),
English (Full professional proficiency)

Computer Skills

MS Office, SAP FI, Swift

Personal

Date of Birth: 26.05.1976
Nationality: Turkish
Military Status: Completed - 2002
Driving License: B (1996)
Marital Status: Married and 3 kids

Professional Experience

D&D Law and AAC Financial Consultancy (Aug. 2015-...)

Finance and International Trade Director

- Organizational development (Redesign of all departments).
- Restructuring of Finance and International Trade Departments (Business partner model).
- Revision of the Performance Management System (Competency and target based).
- Generation of finance budget and reporting infrastructure.
- Executing Cost saving projects.
- Implementing new International Trade applications (BPO, e-commerce, Block chain, etc.)

Dogus University, Faculty of Economics and Administrative Sciences (Aug. 2015 – ...)

Guest Lecturer

- Giving lectures at International Trade Department
- Mentoring to Students for preparing term projects

Alternatif Bank A.S. (Formerly Commercial Bank of Qatar) (Now. 2014 –Aug. 2015)

Branch Manager

- Managing all branch operations
- Managing customer portfolios
- Extending the portfolio by drumming up business
- Executing all international trade transactions
- Controlling all financial analysis reports
- Preparing annual budget (for branch)
- Allocating credit lines for customers

Fakir HausGerate and Group Companies (Jan. 2014– Now. 2014)

Finance Director

- Managing all financial operations(14 firms)
- Controlling and analyzing financial tables
- Executing banking operations (credit, cash flow etc.)
- Executing Co-operations with International Trade Department
- Executing Co-operations with Marketing Department
- Preparing annual budgets (financial)
- Auditing group companies (financial)

Sekerbank TAS (Dec. 2007-Jan. 2014)

Branch Manager

- Samsun Ellialtilar Branch Manger
- Trabzon Main Branch

Corporate Marketing Deputy Manager

- Head Office

Financial Analysis and Credit Deputy Manager

- Head Office

Deputy Manager of Eastern Anatolia Region

- Erzurum and Gaziantep

Turkiye Finans Participation Bank (Jan. 2003-Dec. 2007)

Portfolio Manager

Garanti Bankasi AS. (Jul. 2000-Jul. 2001)

Management Trainee (International Trade and Credit)